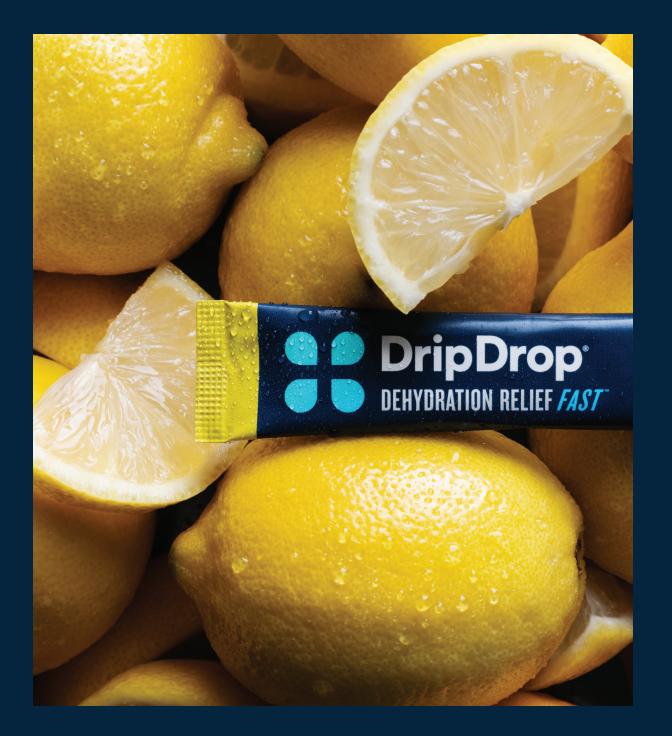
# Impact Report 2023





# I started DripDrop to save lives...

Fast hydration that actually tastes good? It didn't exist. So I invented it.

Born out of a humanitarian mission to combat dehydration where IVs were not an option, DripDrop is a breakthrough hydration solution built on six decades of ORS science. Formulated to work fast when it's needed most and still used on humanitarian aid missions today.

Every purchase of DripDrop generates life-saving donations. In 2024, we're more committed to this mission than ever, diving headfirst into expanding our reach and forging new partnerships, putting over 3 million servings of DripDrop directly into the hands of people worldwide who urgently require dehydration relief. Because the mission never stops.

Our heartfelt thanks to everyone who makes this journey possible.

Dr. Dolhun

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At the end of the day, DripDrop is about improving health and saving lives. It's a challenge, but also very inspirational.

It's why I wake up every morning with a smile on my face.

Dr. Dolhun



# On A Mission To Defeat Dehydration

#### OUR PURPOSE OUR MISSION OUR PARTNERS

As a Public Benefit Company, we're committed to the greater good, not the bottom line. It's not just a business strategy; it's our philosophy, and we proudly stand as a PBC alongside other brands we admire.

From our first humanitarian aid mission to today, our goal is to defeat dehydration. With hands-on support and impactful product donations, we're not just making a dent; we're making a difference. And we're not slowing down.

We join forces with top-tier organizations to swiftly relieve those in crisis and provide DripDrop where it matters most—at the edge of a wildfire, in a remote village, after a hurricane devastates a local medical facility. Together, we deliver fast hydration and save lives.

WHO WE ARE

# **Our Impact Areas**

#### **HUMANITARIAN AID**

#### DISASTER RESPONSE

#### **COMMUNITY SUPPORT**

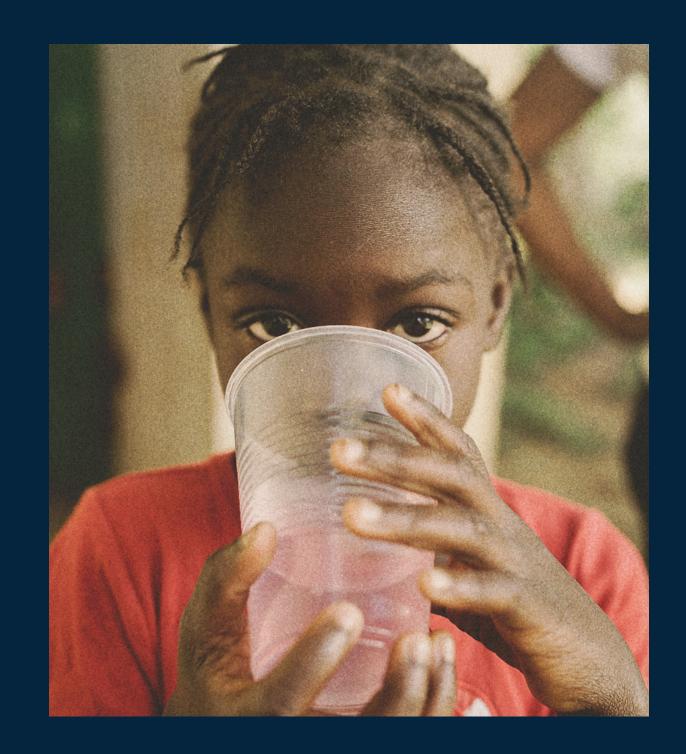
Poor access to clean water and medical services means millions worldwide struggle with dehydration—especially children.
Portable, powerful DripDrop is designed to save lives circumstances like these.

When access to clean water and crucial resources is disrupted, the risk of dehydration increases for communities already in distress. We work with partners on the front lines to get DripDrop to those in need—fast.

Nobody is immune to dehydration. That's why we're proud to serve our community—from firefighters to the chronically ill to vulnerable populations managing extreme weather—we show up where and when it counts.

If we can save the lives of the most vulnerable human beings, we can save and improve the lives of every human being.

Dr. Dolhun



# **Our Partners**

## Who We Partner With Matters













































# Global Empowerment Mission

Within 48 hours of a disaster, Global Empowerment Mission mobilizes on the ground, helping distribute necessities, including DripDrop. The objective: deliver aid to the most people in the shortest amount of time.

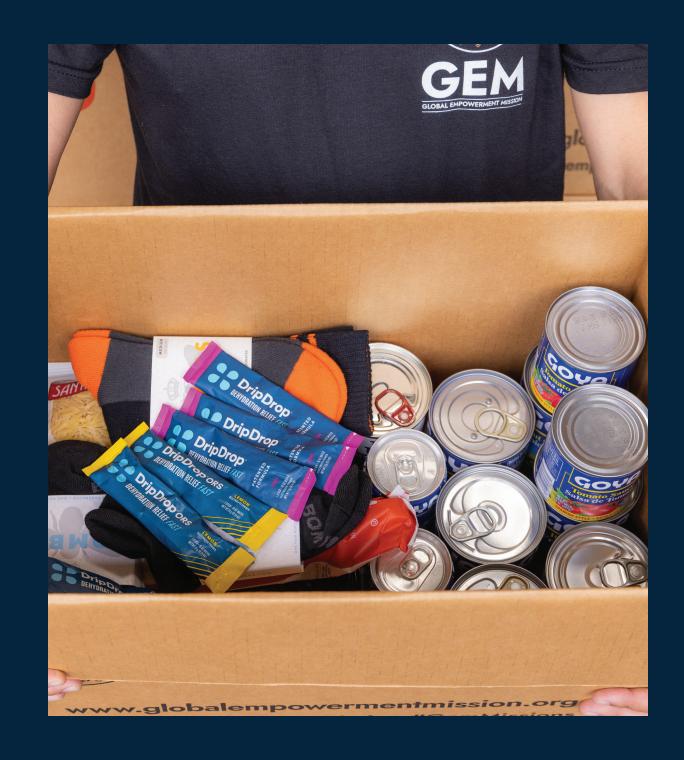


UKRAINE SUPPORT	TURKEY/SYRIA EARTHQUAKE	HURRICANE IDALIA	HURRICANE HILARY	
DripDrop was a vital component of GEM's Family Necessity Kits, and supported hospitals near the front lines.	Life-sustaining hydration was swiftly dispatched to aid those displaced and living in tent shelters.	After the record-breaking category 4 storm, DripDrop was crucial in assisting families and individuals needing non-perishable provisions and hydration.	Following severe rains and infrastructure damage in California, GEM distributed DripDrop to affected areas, addressing immediate hydration needs.	

Thank you, DripDrop, for being such an amazing partner. Your product is essential in many situations, from battling COVID to firefighters in California to Ukraine refugees and beyond.

We are honored to have it in all of our Family Necessity Kits!

Sue Cushman
Global Supply Chain Director, GEM



# The Salvation Army

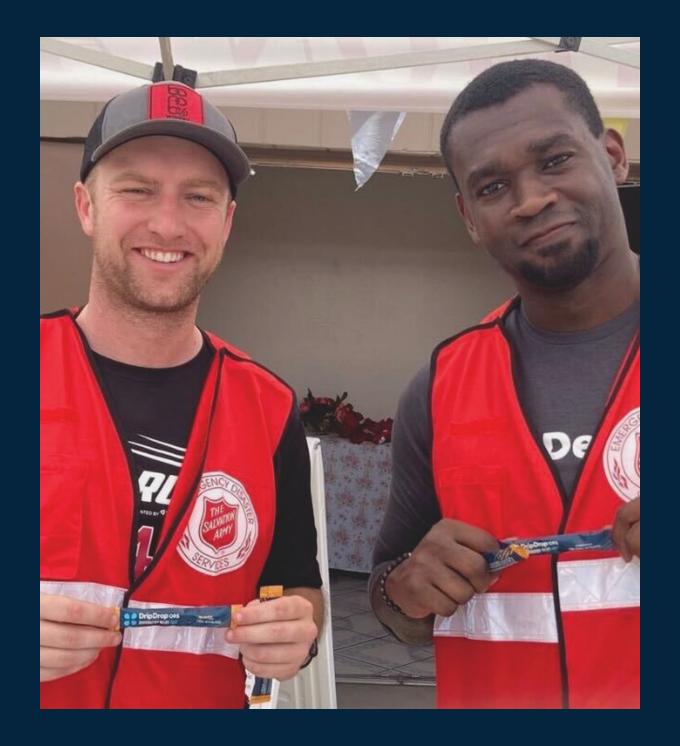
Amidst the hottest decade on record, we took action to support The Salvation Army, empowering underserved communities with 200k life-saving servings of DripDrop during scorching summer months.



# DripDrop bolstered their Extreme Heat Relief network, providing life-saving hydration during dangerous temperature spikes across AZ, NV, and NM. TEXAS DIVISION TEXAS DIVISION Together, we supported 18 locations in Texas with DripDrop, reinforcing efforts to combat extreme heat. We also contributed additional serverings to their Emergency Disaster Services warehouse for immediate distribution as needed.

The people we provided with hydration were grateful for the opportunity to receive the extra electrolytes DripDrop delivers. We are very grateful when companies and industry leaders join our heat relief efforts; it truly saves lives.

Major Tim Smith
TSA Divisional Secretary for Metro Phoenix



## **Heart to Heart International**

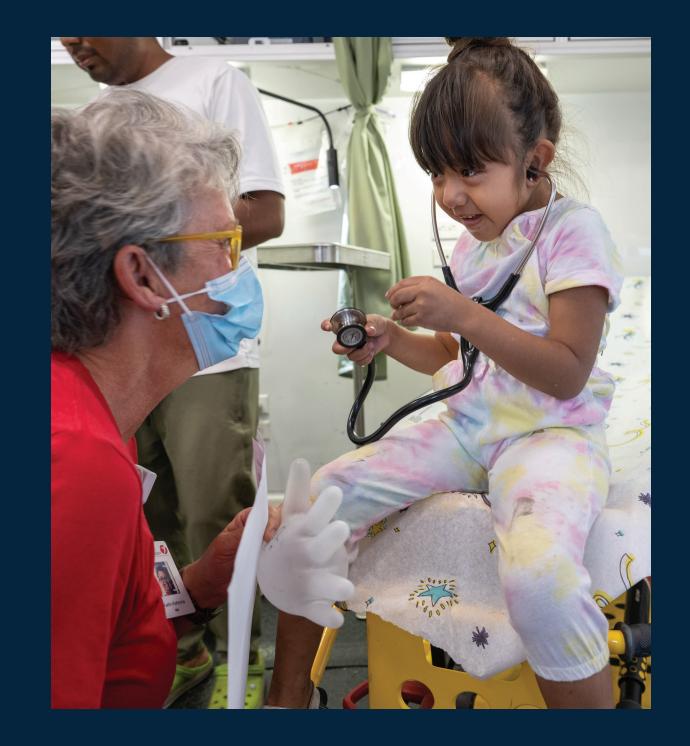
DripDrop and Heart to Heart International are on a shared mission to enhance healthcare access, collaborating to provide vital hydration support to marginalized populations.



HAITI CHOLERA OUTBREAK	UKRAINE SUPPORT	GLOBAL REACH
Crucial supplies, including DripDrop, were rapidly deployed to address cholera-induced dehydration and expedite recovery for those affected.	DripDrop emerged as a critical resource, delivering vital support to women, men, and children in the strife-torn regions of Ukraine.	DripDrop was sent to 12 partner organizations working across the globe in the US, Dominican Republic, Eswatini, Ethiopia, Haiti, Jamaica, Panama, Philippines, Poland and Ukraine.

We're tremendously grateful for the partnership with DripDrop, which allows us to provide critical rehydration for people after disasters, during disease outbreaks, and in remote and under-resourced communities.

Kim Caroll *CEO, HHI* 



## Feed The Children

Every child should have access to safe hydration. With over 275k servings of DripDrop donated to Feed The Children, we actively support vulnerable kids, assist their families, and foster more stable communities.



#### **DISASTER RESPONSE**

#### **FAMILY FOOD KITS**

This year, our partnership with FTC evolved from providing sticks for disaster response to being included in all Family Food Kits.

Each kit—which provides approximately 20 meals—now includes 4 sticks of DripDrop, offering essential hydration during times of need.

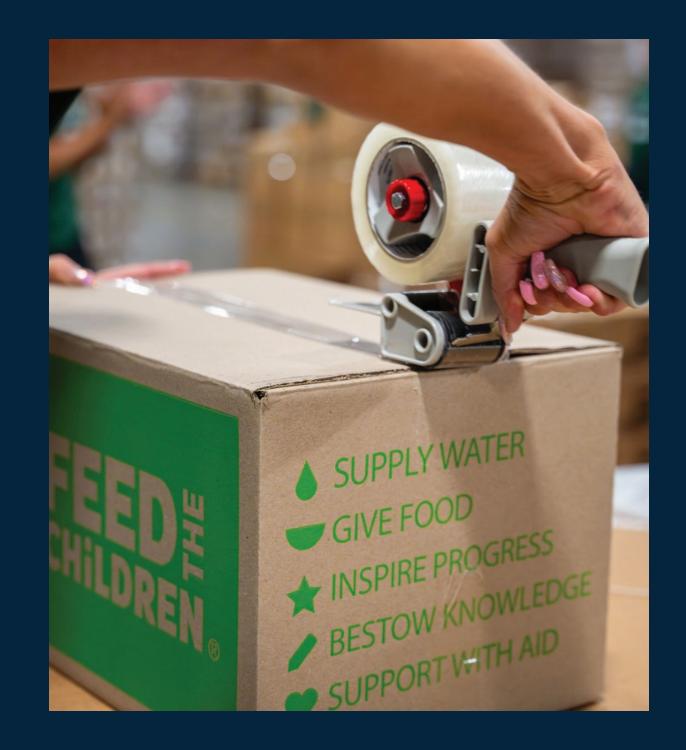
OUR PARTNERS

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DripDrop is a vital inclusion in every food box we distribute to families, serving as a standardized item. Its role in replenishing lost fluids is instrumental in mitigating the serious health challenges associated with dehydration.

We are thankful to have DripDrop as a key supporting partner.

Bob Thomas
Chief Corporate Procurement & Business Continuity Officer, FTC



## **National Volunteer Fire Council**

Firefighters face dehydration and heat-related illness daily. Our annual donation program with National Volunteer Fire Council (NVFC) ensures superior hydration, safeguarding their personal safety and unwavering ability to get the job done.

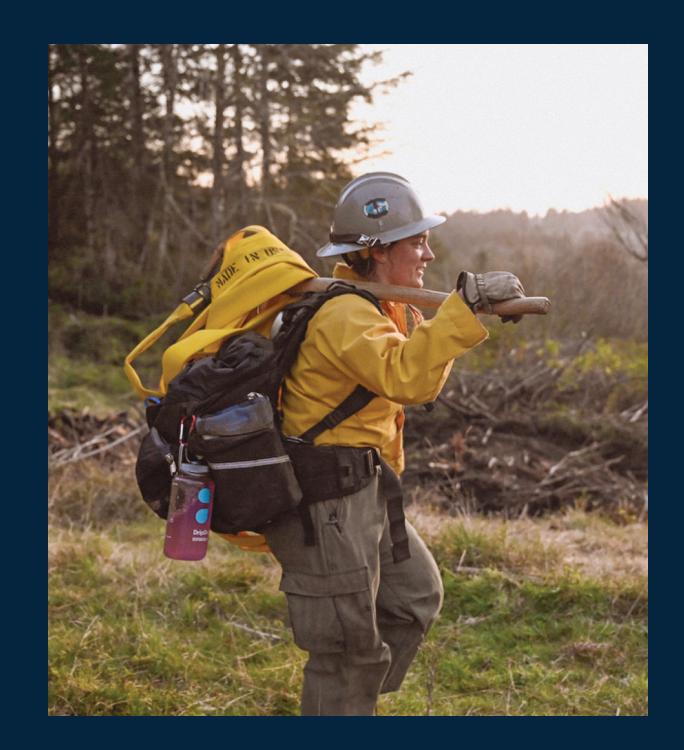


FOUR YEARS STRONG	548K SERVINGS DONATED	NATIONAL IMPACT
This year, we proudly surpassed 1.7 million total servings donated to fire departments through our annual program.	With wildfire incidents on the rise, we're more determined than ever to support heroic firefighters losing a gallon of sweat per hour facing 1,472-degree blazes, carrying 50 lbs on their back.	In 2023, we supported over 1,300 fire departments across the US.

Dehydration is a serious concern for volunteer firefighters. It can result in decreased performance, dizziness, and even heat stroke or heart attack.

We are proud to partner with DripDrop to provide critical dehydration relief to volunteers so they can do their jobs safely and effectively.

Steve Hirsch *NVFC Chair* 



# Baby2Baby

1 in 5 children globally lacks sufficient water to meet their everyday needs. DripDrop partners with Baby2Baby who ensure that every child, especially those living in poverty, has access to the fundamental necessities like hydration.



#### MAUI WILDFIRE

#### STRATEGIC PARTNERSHIPS

DripDrop played a pivotal role in supporting disaster relief services, notably contributing to B2B's rapid response to the Maui wildfire, ensuring hydration solutions were readily available during these critical times.

DripDrop was a vital contributor to B2B's collaborations with organizations such as the Partnership with Native Americans, Border Servants Corp, and New Mexico Youth and Family Department.

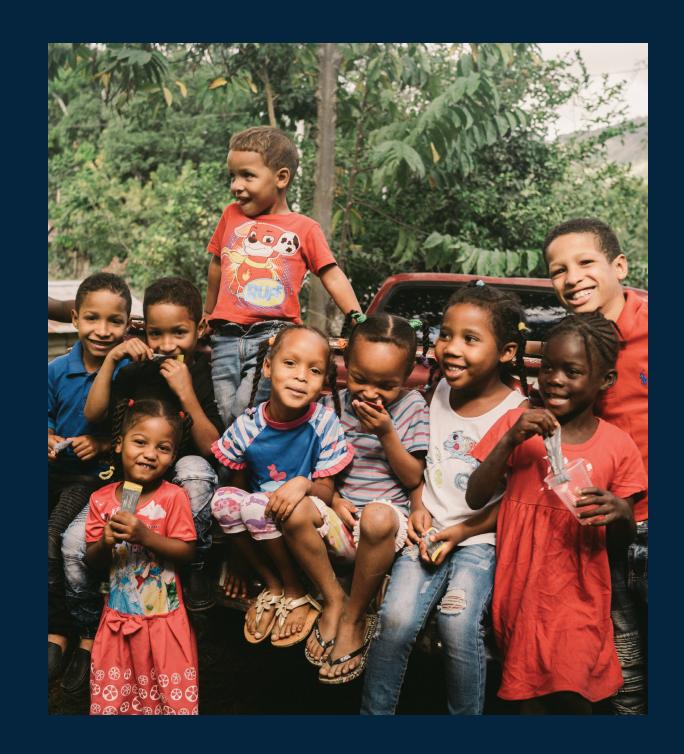
OUR PARTNERS

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DripDrop's donation of hydration sticks supported hundreds of thousands of children in poverty served by Baby2Baby nationwide.

Our Disaster Relief program provided DripDrop to those impacted by Maui wildfires and families affected by heat waves nationwide.

Baby2Baby



# **Our Community**

We've donated over 80k servings to diverse organizations nationwide, spanning chronic illness support, homeless outreach, extreme heat relief, and beyond. It's more than hydration; it's a commitment to thriving communities.

#### **HELPING HANDS OF YUMA**

Senior citizen support during extreme heat

#### **BORDER SERVANTS CORP**

Extreme heat relief to asylum seekers

#### **OPERATION TURBO**

Boxes of Home to military members serving abroad

#### **CURESEARCH ULTIMATE HIKE**

Helping to fund a cure to childhood cancer

#### PAN MASS CHALLENGE

Sponsor of the event that raises \$ for Dana-Farber Cancer Institute

#### **CROHNS + COLITIS FOUNDATION**

Sponsored their Take Steps Walks in 6 cities

#### **GIRLS WITH GUTS**

community for women with IBD and/or ostomies

#### TAMPA BAY STREET MEDICINE

Homeless outreach and extreme heat

# GLOBAL SURGICAL AND MEDICAL SUPPORT GROUP

Supplies for Ukraine

# CHILDREN'S HOSPITAL OF PENNSYLVANIA

Sponsor of their Walk for Hope event

# MILITARY WORKING DOG TEAM SUPPORT ASSOCIATION

Care packages

#### **WINGS OF AMERICA**

Running camps for Tribal youth across the SW

#### **BRIDGE BEYOND**

Homeless outreach and extreme heat

#### TEEN FEED SEATTLE

Homeless youth support and extreme heat

#### ...AND MANY MORE

#### Dehydration is universal.

Because humans can only live a few days without proper hydration, it's the most important intervention for populations that have been devastated by natural disasters.

Dr. Dolhun



# Impact From Every Drop



# **2023 Mission Timeline**

JAN	FEB	MAR	APR	MAY	JUN
CALIFORNIA FLOODS  GEM	KAHRAMANMARAS EARTHQUAKE TURKEY + SYRIA	<b>DISASTER RESPONSE</b> Feed the Children	NATURAL DISASTER FLORIDA + CALIFORNIA	NATIVE AMERICAN SUPPORT Baby2Baby	UKRAINE SUPPORT  GEM
DISASTER RESPONSE	GEM	UKRAINE SUPPORT	GEM	,,	ASYLUM SEEKERS
Baby2Baby	Heart to Heart International	Global Surgical and Medical Support Group	EXTREME HEAT		Border Servants Corp
HAITI CHOLERA OUTBREAK	BOXES OF HOME		The Salvation Army		FIREFIGHTER DONATION
Heart to Heart International	Operation Turbo				PROGRAM  NVFC

OVERVIEW 2.

JUL	AUG	SEP	ОСТ	NOV	DEC
DISASTER RESPONSE	HURRICANE IDALIA	FAMILY FOOD BOXES	ISRAEL AND PALES-	DISASTER RESPONSE	FAMILY FOOD BOXES
Heart to Heart	HURRICANE HILARY	Feed the Children	TINE	Heart to Heart	Feed the Children
International	ELK FIRES		Global Empowerment Mission	International	
BORDER AID	GEM		MISSION	DISASTER RESPONSE	DISASTER RESPONSE
Baby2Baby	MAUI		HOMELESS OUT- REACH	Baby2Baby	GEM
SENIOR SUPPORT	WILDFIRES		Tampa Bay Street		
Helping Hands of Yuma	Baby2Baby		Medicine		
EXTREME HEAT					
Baby2Baby					
EMERGENCY HEAT RELIEF					
The Salvation Army SW Division					

OVERVIEW 25

# **Every Drop Makes a Difference**

This past year's impact was groundbreaking, and we're not stopping. Together, we can make a sea of change. And we intend to.

servings 1.5m servings 2022 2023

100k servings

200k servings 2019

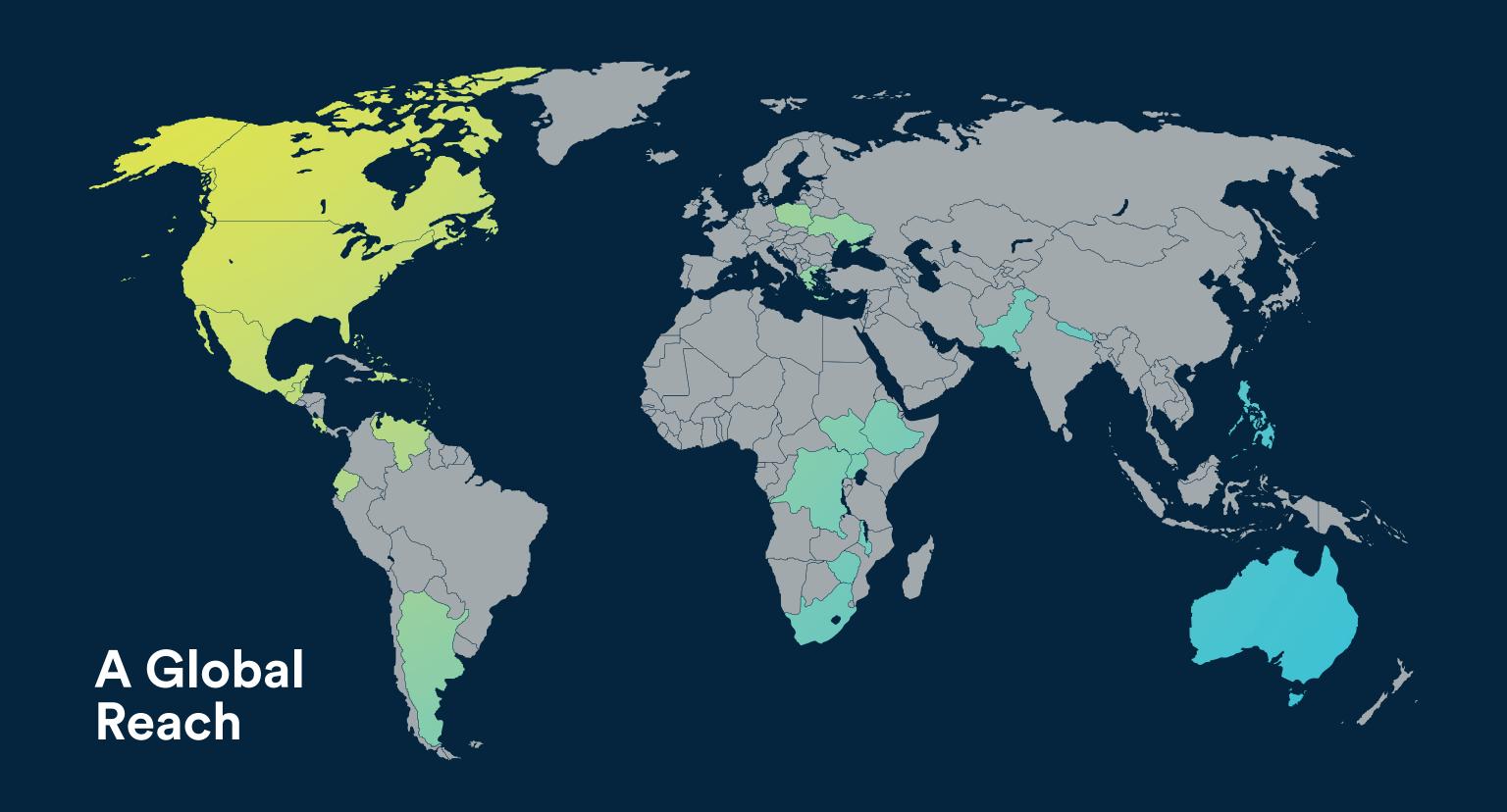
600k 2020

2021

3.1m

servings

2018





# Thank you

Knowing we're making a difference, saving lives, and providing on-the-ground support is what we're all about. As a Public Benefit Corporation, every purchase you make helps generate life-saving donations to those in need. This impact is what drives us every single day.